

March 30, 2020

## General Rate Increase (GRI) India Subcontinent (ISC) to the U.S. & Canada

Dear Valued Customer,

The ocean carriers that provide service from India Subcontinent (India, Pakistan, Sri Lanka & Bangladesh) to the United States and Canada have announced and filed a General Rate Increase (GRI) to the levels noted below. The effective GRI will be applied to all containers in-gated at the origin receiving terminal on or after May 1, 2020.

C.H. Robinson will continue to evaluate the market to ensure each customer receives the most competitive offering in the marketplace. These levels are pre-filed rates consistent with the ocean carriers to ensure FMC (U.S. Federal Maritime Commission) compliance. We will continue to monitor the market and levels to ensure our rates remain competitive.

### U.S. and Canada

|                 |       |       |       |       |
|-----------------|-------|-------|-------|-------|
| LCL per CBM/Ton | 20'   | 40'   | 40'HC | 45'   |
| \$12            | \$480 | \$600 | \$600 | \$750 |

Thank you for being our Valued Customer. If you have any questions, please do not hesitate to contact your C.H. Robinson commercial representative for further information.

Sincerely,  
C.H. Robinson Global Ocean Services

*Our information is compiled from a number of sources that to the best of our knowledge are accurate and correct. It is always the intent of our company to present accurate information. C.H. Robinson accepts no liability or responsibility for the information published herein.*

