

CLIENT ADVISORY

March 2, 2020

Container Imbalance Surcharge (CIS) U.S. LCL Advisory

Dear Valued Customer,

The ocean carriers have announced a Container Imbalance Surcharge (CIS) on LCL export to the below mentioned trade lanes. The effective CIS will be applied to all cargo received on board vessels sailing on or after April 1, 2020.

This is a direct result of the ocean carrier's blank sailing strategy which is triggered by the low/no volumes on TPEB. Based on ocean carrier comments and industry media, it is expected that this trend will continue.

C.H. Robinson will continue to evaluate the market to ensure each customer receives the most competitive offering in the marketplace. These levels are pre-filed rates consistent with the ocean carriers to ensure FMC (U.S. Federal Maritime Commission) compliance. We will continue to monitor the market and levels to ensure our rates remain competitive.

Origin	Destination	Type of Increase	Increase	Effective
Baltimore, Boston, Miami, New York, Philadelphia, Norfolk	All Destinations	CIS	\$8.00 w/m	4/1/20
Los Angeles, San Francisco	All Destinations	CIS	\$8.00 w/m	4/1/20
Chicago, Cleveland, Columbus, Cincinnati, Detroit, Indianapolis, Minneapolis, Milwaukee	All Destinations	CIS	\$12.00 w/m	4/1/20
Atlanta, Charleston, Charlotte, Memphis	All Destinations	CIS	\$12.00 w/m	4/1/20
Dallas, Houston, New Orleans	All Destinations	CIS	\$12.00 w/m	4/1/20
Portland, Seattle	All Destinations	CIS	\$12.00 w/m	4/1/20

Thank you for being our Valued Customer. If you have any questions, please do not hesitate to contact C.H. Robinson for further information.

Sincerely,
C.H. Robinson Global Ocean Services

Our information is compiled from a number of sources that to the best of our knowledge are accurate and correct. It is always the intent of our company to present accurate information. C.H. Robinson accepts no liability or responsibility for the information published herein.

