CLIENT ADVISORY

March 18, 2020

UPDATE: Coronavirus Outbreak

Dear Valued Customer,

We continue to monitor Coronavirus Disease 2019 (COVID-19) globally. We remain fully operational, continuing to service all global and domestic transportation while adhering to government and health regulations. All our locations have business continuity plans and strategies in place to allow our employees to work remotely as the need arises and ensure our customers and carriers receive uninterrupted service. We continue to work closely with our customers on production planning and forecasting as the situation remains fluid.

Here are the most recent updates:

- Ports continue to remain operational across the globe.
 - U.S. West Coast terminals, particularly Southern California, currently has an abundance of chassis and railcar availability.
 - Due to high demand on the U.S. East Coast, there is low availability of chassis and railcars.
- As demand exceeds capacity in Europe and Asia, we continue to work closely with our customers to
 accommodate their supply chain needs in the fluid environment including offering air charter services
 and expedited FCL and LCL programs.
- PSA GP Port Authorities announced Genoa Port, the largest port in Italy, is implementing regulations to stop the spread of COVID-19. The following actions will go into effect immediately –
 - Vessel operations: a maximum of 4 gangs will be deployed per shift
 - Rail operations: a maximum of 1 gang will be deployed per shift
 - Export documentation: the 2nd vessel's acceptance on each service will be subject to the end of the commercial operations on the first vessel of the same service. There is currently no limitation on imports.
- While details are still emerging, the restrictions on travel across the Canada-U.S. border are not intended to impact commercial activity. We will provide more details as they are released.
- In the U.S., we may see additional empty miles due to the evolving irregular patterns of freight movement.
 Some corridors will experience greater tension and price pressure than others, as we are already seeing meaningful volume growth above historical norms in a few regions. Carriers and drivers remain committed to hauling freight throughout this ever-changing situation.
- We continue to see volume surges in the South East (U.S.) and now expanding into the Midwest and Texas. Volume increases are primarily occurring in areas that produce products currently in high demand – including cleaning supplies, food & beverage and sanitary items.
- U.S. truckload route guides are currently being tested on freight originating in the South East. Capacity remains tight to California.
- As local and state trucking rules are adjusted, we encourage you to view the latest updates in more detail here.

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Our information is compiled from a number of sources that to the best of our knowledge are accurate and correct. It is always the intent of our company to present accurate information. C.H. Robinson accepts no liability or responsibility for the information published herein.



 Additionally, Robinson Fresh, a division of C.H. Robinson, is actively communicating with growers, steamship lines, forwarding/customs agents and ports to remain aware of situations and current conditions. Currently Robinson Fresh has not experienced any delays related to global supply chains.

Links to additional resources:

- WHO updates and CDC updates
- CBS News update and BBC News update
- COVID-19:Implications for business (McKinsey & Company)
- Global Cases (Johns Hopkins CSSE)

We will continue to monitor the situation and provide updates as needed. For previous advisories, please visit our Client Advisory page on our website. Here is a direct link to the most recent update:

3/16/2020 – UPDATE: Coronavirus Outbreak

Thank you for being our Valued Customer. If you have any questions, please do not hesitate to contact your C.H. Robinson commercial representative for further information.

Sincerely, C.H. Robinson

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